



ULTRA-SPAN[®]

LIGHT GAUGE STEEL TRUSS SYSTEM

Make Money

with **ULTRASPAN**

Become a **Sub-licensee**

Information Pack



About us

Safal Building Systems Ltd (SBS) is a subsidiary of Mabati Rolling Mills (MRM) and a member of the Safal Group, Africa's largest steel building solutions company. SBS exclusively provides SAFBUILD® Pre-Engineered building solutions which include cold formed steel buildings and light gauge trusses. Additionally, SBS offers customers complete solar solutions through SAFSOLAR® and insulated panels/cold storage solutions through SAFCOOL®.

The Safal Group has built a portfolio of trusted brands which are delivered through operations in more than 8 countries in Eastern and Southern Africa.

ULTRASPAN® is SBS's brand of pre-engineered, steel roof trusses manufactured from high tensile Zinal steel of thickness ranging from 0.5mm to 2.0mm. It is an advanced engineered solution that is quick and easy to assemble and install on site.

It is strong, durable, affordable and structurally stable. Design & detailing is done using a software developed and patented for the system. Areas of applications include:
Residential, Institutional, Commercial & Industrial.

Why light gauge steel trusses?

- Fire Resistant
- Light Weight
- High Strength
- Ultimate Design Flexibility for bespoke shapes and aesthetics
- Easy and quick to assemble and erect on site
- Environmentally friendly as it is 100% recyclable & termite resistant



Ready to **MAKE MONEY?**

Become an authorised **ULTRASPAN®** sub-licensee and **MAKE MONEY** by designing and selling pre-engineered light gauge steel trusses, plus roof cover & accessories from MRM.

Required:

- Individuals with building and construction backgrounds interested in making money
- A design and/or consulting firm
- Firms involved in design and build:
From design to construction
- Mass-housing developers
- NCA certified contractors

How it **Works**

Acting as a sub-licensee for **ULTRASPAN®** is simple. All you have to do is design, quote and sell light gauge steel trusses, plus roof cover & accessories from MRM to your customers using our software.

- We offer training on the design of **ULTRASPAN®** Trusses using our MiTek 20/20 software.
- The software generates a bill of quantities of material required.
- The sub-licensee provides us with the required quantities of **ULTRASPAN®** which we manufacture according to the drawings and specifications.



Support

SBS is committed to providing our network with tools and resources to help grow their business. We offer great benefits including:

- Design and quoting software
- Technical training
- Continuous technical and commercial support
- Branding

FAQ's

Q. What resources do I require to start?

A. *Once off payment of 40 USD for software access payable to SBS.*

Q. Do you offer training on design / installation?

A. YES

Q. Does SBS offer installation services?

A. YES

Q. What standards does ULTRASPAN® meet?

A. *ULTRASPAN® is manufactured under SANS 10162-1 code.*

Q. Does SBS offer Warranty on ULTRASPAN®?

A. YES

Q. Can SBS deliver to an agent's location countrywide?

A. YES

Q: What is the total investment and ongoing costs?

A: *There is NO initial sub-licensee investment. SBS covers basic business set-up, comprehensive online training package, as well as all administrative and processing costs. There are no ongoing costs, outside of your own local area marketing.*

Q. Do I need to have a store?


A. *No. SBS will fabricate on order.*

Q. Do I need to have previous experience in the steel building industry?

A: *While experience in the steel building industry is not necessary, it is an advantage. We are looking for local businesses with a proven track record that relate to our range of products.*

Q. I am definitely interested in joining the SBS ULTRASPAN® sub-licensee network. What should I do next?

A. *Send us your expression of interest letter, and we will get back to you in 7-10 days.*

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